



# 2018

## LETTER FROM THE PRESIDENT

Colorado's economy continued to flourish in 2018, thanks in part to a growing population and low unemployment that in turn helped Bellco achieve another financially sound year. We increased our assets by \$500 million, bringing our total assets to \$4.52 billion at year's end. We also increased membership by 13,000 new members in 2018, making the total number of members we now serve 326,000. Members also helped Bellco meet or exceed our corporate goals for 2018, including deposit growth, asset growth, and loan origination numbers.

In 2018, we reinforced our commitment to Bellco's core values, by focusing on what matters most to our membership and the communities we serve.

### **Convenience & Accessibility**

We've always held an unwavering commitment to providing superior service to our members as we help them meet their financial goals. In 2018, we helped accommodate continued growth by adding a new location at I-225 and Colfax Avenue in Aurora, near the expanding medical center. In addition to our new Colfax Branch, many existing branches were updated with new banking technologies and remodeled for a better member experience.

### **Philanthropic Outreach**

In 2018, we emphasized our commitment to giving back to communities through sponsorships, donations to local organizations, and holding various events in and around the Denver metro and Grand

Junction areas. Through our Bellco Gives Back program, Bellco was able to make a difference in our communities through sponsorships of the Denver Art Museum "Free for Kids" program and the Children's Hospital Colorado Nursing Resilience program.

### **Digital Advancement**

Bellco rolled out a new digital banking platform in 2018, which included many new features that made our member experience personalized, faster, and more convenient. Some of the new features included budgeting and savings tools, quicker transactions for bill payments and transfers, more robust notifications, and easier accessibility with one-touch login.

Being a member-owned, locally managed, not-for-profit institution is a big reason Coloradans have chosen Bellco.

We remain committed to helping you build your wealth and securing your financial future. As always, we thank you for your membership and we look forward to making 2019 a prosperous year.

Sincerely,

A handwritten signature in black ink that reads 'Douglas A. Ferraro'.

Douglas A. Ferraro

## BELCO'S MISSION STATEMENT

Bellco is a progressive, member-owned organization that provides competitive financial services to meet evolving member needs. We will sustain planned growth to fund the future while maintaining member confidence through financial stability. We will preserve a challenging and rewarding environment for our employees and contribute to the social and economic well-being of our community.

## SELECTED FINANCIAL INFORMATION

(\$ in thousands)	DEC-18	DEC-17
<b>Balance Sheet</b>		
Total Assets	\$ 4,517,596	\$ 4,023,046
Net Loans	3,588,098	3,232,564
Shares (Deposits)	3,561,285	3,334,502
Members' Equity	470,685	427,578
<b>Income Statement</b>		
Interest Income	\$ 183,741	\$ 157,719
Non-Interest Income	37,276	32,696
Dividend and Interest Expense	(43,488)	(28,713)
Provision for Loan Losses	(26,332)	(28,285)
Operating Expense	(106,022)	(95,991)
Net Income	\$ 45,176	\$ 37,426
<b>Other Data</b>		
Number of Members	326,057	312,920
Members' Equity/Total Assets	10.4%	10.6%
Loans (net) to Share Ratio	100.8%	96.9%

Visit [Bellco.org/FactSheet](http://Bellco.org/FactSheet) for more information

## BELCO ROSTER

### 2018 BOARD OF DIRECTORS

Steven Angelier, Chairman  
 Laura Sonderup, Vice Chairman  
 Walker Fleming, Secretary/Treasurer  
 James Downs  
 Douglas Ferraro  
 Mark Goodman  
 Sherry Kreis  
 Andrew Murray  
 David Powers  
 Jane Prancan  
 M. Alejandra Spray

### 2018 AUDIT COMMITTEE

Sandra Blodgett, Chairman  
 James Downs  
 Sherry Kreis  
 James Winfield

### SENIOR MANAGEMENT

Douglas Ferraro, President CEO  
 Dan Kampen, EVP/CFO  
 John Ruby, SVP/CLO  
 LeeAnn Downey, SVP/CAO  
 John Rivera, SVP/CRO  
 Jack Pargeon, VP/Controller  
 Tim Billings, VP/Treasury & Analytics  
 Doug Kearbey, VP/Business Technology & Administration